



Date: 30-12-2024

To,
CARE Analytics and Advisory Private Limited
(Formerly known as Care Risk Solutions Private Limited)
B – 303
Times Square Building
Marol, Andheri - Kurla Rd, Andheri East
Mumbai- 400093

Dear Sir,

Mandate for Industry Research Report

Please refer to our discussions regarding Mandate on Industry Research Report on **Chemicals Industry** for M/s. **Prasol Chemicals Limited**.

CARE Advisory's Industry Research Report would include the following scope of work:

Scope of Work

1 Overview of the global economy

- 1.1 Overview of the global gross domestic product (Last 10 years)
- 1.2 Global GDP outlook for the next 5 years
- 1.3 Real GDP growth for World, emerging, developed countries (Last 8 years and forecast for 4 years)

2 India macroeconomic overview

- 2.1 India Real GDP trend and growth (Last 8 years and forecast for 4 years)
- 2.2 Growth drivers for GDP

3 Overview of the global chemicals and speciality chemicals industries

- 3.1 Global chemicals industry overview
- 3.2 Chemical industry segmentation (including % contribution of segments)
- 3.3 Global speciality chemicals market CAGR
 - 3.3.1. Global specialty chemicals market by geography
 - 3.3.2. Global specialty chemicals market by Industry & Applications (% and 5-year CAGR)
- 3.4 India's rank in the global chemicals industry

- 3.4.1. Indian Specialty Chemicals Market by Industry & Applications (Latest and 5-year CAGR)
- 3.4.2. Key drivers for Indian Chemicals Industry
- 3.4.3. Chemical Imports and Exports – Last 15-year trend
- 3.5 APAC – key contributor to global speciality chemicals market
- 3.6 China's speciality chemicals market is eroding
- 3.7 India to benefit from China's downturn
- 3.8 Policy support under the Interim Budget
 - 3.8.1. 100% FDI under automatic route for chemical sector
 - 3.8.2. MHIHC Rules to be merged with CAEPPR to safely handle hazardous chemicals
- 3.7.3. PLI plan for NPACCBS
- 3.7.4. Promotion of Bulk Drugs Park
- 3.7.5. Set up of Petroleum, Chemicals, and Petrochemicals Investment Region plant and its impact
- 3.9 Indian market to grow sharply compared with other regions
- 3.10 Capex in speciality chemicals

4 Indian agrochemicals industry

- 4.1 Industry development and recent trend in agrochemical prices
- 4.2 Overview of agrochemicals trade in India
- 4.3 Agrochemicals - Consumption and penetration
- 4.4 Structure of agrochemicals industry
- 4.5 Regulatory scenario in India
- 4.6 Initiatives by the government to boost farm revenue and infrastructure
- 4.7 Prasol's key competencies in the market

5 Global and Indian pharmaceutical intermediates industry

- 5.1 Global pharmaceutical intermediates industry
 - 5.1.1. Industry overview
- 5.2 Key trends and growth drivers
 - 5.2.1.1. Key trends
 - 5.2.1.2. Key growth drivers
- 5.2.2. Industry by product type (Historical and Forecast)
- 5.2.3. Industry by application (Historical and Forecast)
- 5.2.4. Industry by geography
- 5.2.5. Industry by end-users (Historical and Forecast)
- 5.3 Indian pharmaceutical intermediates industry
 - 5.3.1. Industry overview
 - 5.3.2. Key growth drivers
 - 5.3.3. Domestic consumption trend divided by local production and imports
 - 5.3.4. Growth forecast for API and formulations industry
 - 5.3.5. Overview of Domestic Pharmaceutical Formulations Industry
 - 5.3.5.1. Industry by product type
 - 5.3.5.2. Industry by application
 - 5.3.6. Prasol's key competencies in the market

6 Global and Indian home and personal care chemicals industry

- 6.1 Global home and personal care chemicals industry
 - 6.1.1. Industry overview (Historical and Forecast)
 - 6.1.2. Key growth drivers
 - 6.1.3. Industry by product type (Historical and Forecast)

- 6.1.4. Industry by application (Historical and Forecast)
- 6.1.5. Industry by geography (Historical and Forecast)
- 6.2 Indian home and personal care chemicals industry
 - 6.2.1. Industry overview
 - 6.2.2. Key growth drivers
 - 6.2.3. Domestic consumption trend divided by local production and imports
 - 6.2.4. Industry segmentation by product types
 - 6.2.5. Industry segmentation by applications
 - 6.2.6. Prasol Chemicals' key competencies in the market

7 Global and Indian performance chemicals industry

- 7.1 Global performance chemicals industry
 - 7.1.1 Industry overview
 - 7.1.2 Key growth drivers
 - 7.1.3 Industry size by product type
 - 7.1.3.a Paints, Inks, Construction, Chemicals, Adhesives
 - 7.1.3.b Other Performance Chemicals
 - 7.1.4 Industry by application (Historical and Forecast)
 - 7.1.5 Industry by geography (Historical and Forecast)
 - 7.1.6 India's positioning in the global performance chemicals industry
- 7.2 India performance chemicals industry
 - 7.2.1 Industry overview
 - 7.2.2 Key growth drivers
 - 7.2.3 Industry market size based on type
 - 7.1.3.a Paints, Inks, Construction, Chemicals, Adhesives
 - 7.1.3.b Other Performance Chemicals
 - 7.2.4 Domestic consumption trend divided by local production and imports
 - 7.2.5 Industry segmentation by product types (Historical and Forecast)
 - 7.2.6 Industry segmentation by applications (Historical and Forecast)
 - 7.2.7 Prasol's key competencies in the market

8 India & Global Market - Acetone and phosphorus derivatives market

- 8.1 Acetone derivatives market (Historical and Forecast) – Key players, capacity, competition and market share of the issuer in acetone derivatives market in India & Global
- 8.2 Phosphorus derivatives market (Historical and Forecast) – key players, capacity, competition and market share of the issuer in phosphorous derivative market in India & Global

9 Key players in the specialty chemicals industry in India (peers to be discussed)

- 9.1 Key chemistries/ application
- 9.2 An overview of performance – Revenue, EBITDA, PAT, Revenue Growth, EBITDA growth, PAT growth, RoCE, RoE, Debt to Equity
- 9.3 Key Operational Performance Indicators – capacities in key chemicals, number of clients, number of products

10 Key Risks and Threats as per latest SEBI guidelines

Timelines

Draft Report: We will deliver the draft report within 4 weeks from the receipt of mandate and advance fee as per the payment term

Final Report: Within 2-week days of receipt of all observations on the Draft report

Commercials

The total fees payable in advance for the above assignment shall be Rs.17,00,000/-plus applicable taxes.

Payment Terms as below,

- 1) **60% Payment will be in Advance** along with Signed Mandate
- 2) **40% Payment before sharing the final report & Consent Letter** to the company

Note:

Will provide 1 report free under updating conditions within 1 year from the release of the initial draft report, if any updation on the report post 1 year will charge separately and mutually agreed.

we commit to addressing all DD calls and inquiries from regulators.

Thanking you,

Yours faithfully,

For, **Prasol Chemicals Limited.**


Accepted
Care Analytics and Advisory Private Limited

